



HJLSTRAVEL & CO

B2E



Introducing HJLSTravel

Introducing HJLSTravel our innovative corporate travel platform set to redefine how businesses book their travel. More than just another travel booking service; HJLSTravel is a sophisticated, AI-powered ecosystem that delivers unparalleled convenience, real-time, data-driven insights and quantifiable results based on your corporate travel budget. We integrate into your current business applications and offer insight on getting the highest value for travel expenses. We capture data that will highlight positive and negative results compared to expectations.





Why HJLSTravel

The global travel industry is poised to reach \$9 trillion by 2030, with an increasing demand for seamless, integrated travel solutions. Traditional travel agencies are struggling to adapt to the digital age, while businesses seek more personalized, efficient, and cost-effective booking experiences. Crate Travel addresses this combining advanced technology, strategic partnerships, and unique features to create a platform that serves B2E travel.

HJLST integrates flights, hotels, car rentals, bus services, and holiday packages, supported by a robust backend that ensures seamless transactions, real-time inventory management, and dynamic pricing, and 24/7 support.

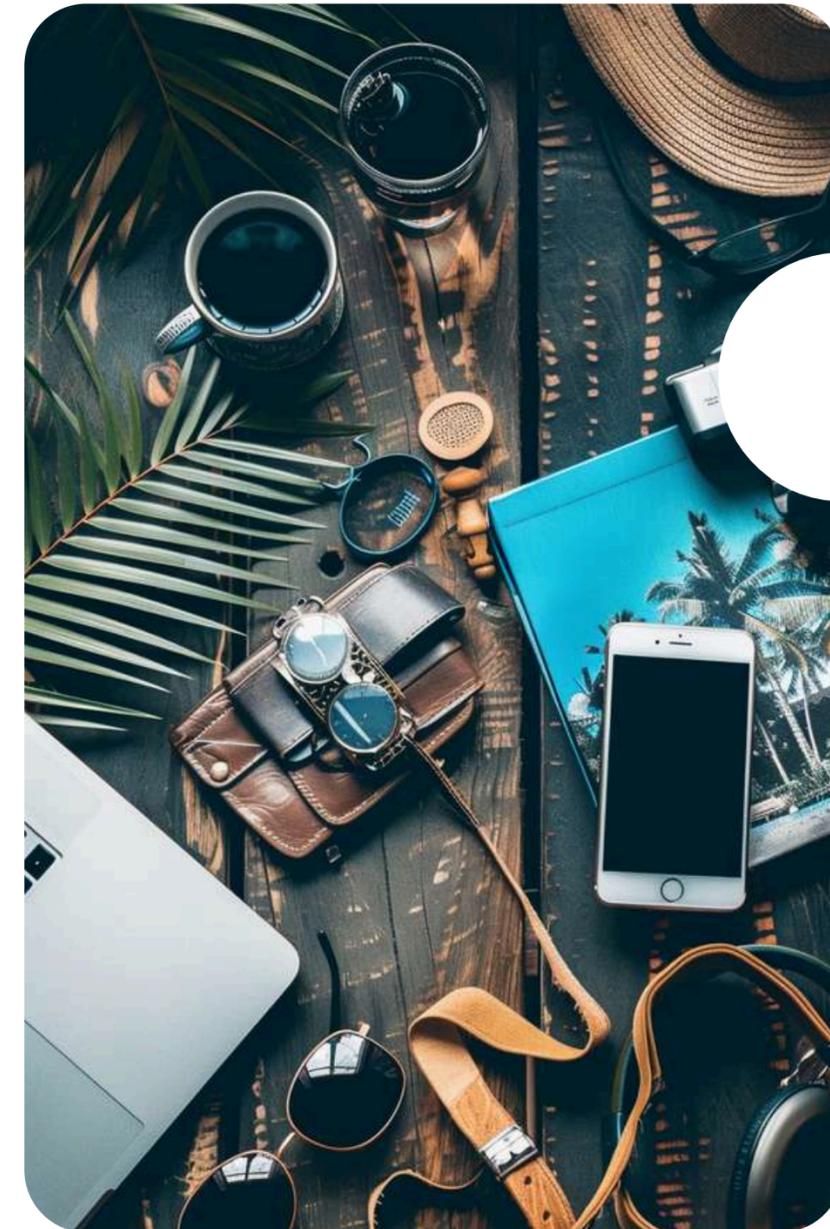
Security and compliance are top priorities, with advanced encryption and authentication. Crate maintains rigorous compliance with industry standards, giving corporate clients peace of mind. This innovative solution is designed to meet the diverse needs of modern businesses, offering efficiency and reliability in corporate travel management.





HJLSTravel Features

1. Enhance Efficiency: Streamline the booking process for corporate clients, reducing administrative workload and time.
2. Cost Reduction: Offer competitive rates and identify cost-saving opportunities to lower overall travel expenses.
3. Seamless Integration: Integrate effortlessly with existing business systems to optimize financial management.
4. Client Relationship Management: Enhance client relationship management by providing tailored travel solutions.
5. Real-Time Updates Provide real-time updates for bookings and travel changes to ensure smooth operations.
6. Comprehensive Reporting: Offer detailed reporting tools for better tracking and analysis of travel expenditures.
7. Customizable Policies: Implement customizable travel policies to align with corporate guidelines and budget constraints.



ROADMAP

HJLSTravel has the experience to expand into the corporate travel market. We launched our B2C application in 2020 and consistently evolved

B2C - LAUNCH 5/MAY/2021

- Launch of B2C services:
 - Flights, Hotels, Car rentals, Bus services.
 - Transfers, Activities, Holiday packages.
- Provide a user-friendly and comprehensive platform for individual travelers.



01

02

API OUT - LAUNCH - 5/MARCH/2024

- API integration for third-party vendors.
- New services through Good Places to Visit:
 - Visa services, Event bookings, Curated travel packages



03

04

DEVELOP B2E CORPORATE BOOKING SOLUTIONS.



05

B2B EXPANSION - 5/MAY/2023

- Introduction of B2B services:
 - Hotels, Car rentals, Bus services, Transfers, Activities, Holiday packages
- White-label solutions for:
 - B2B2B and B2B2C models, Agents and sub-agents



PODCAST AND BLOGGING 15/AUGUST/2024

- Integration of podcast content.
- Development of travel blogs.
- Focus on engaging and informative content through Good Places to Visit.





HJLSTravel Integration



HJLST is designed to seamlessly integrate with your company's operations, providing tailored travel solutions that ensure efficiency, cost-effectiveness, and employee satisfaction. Here's why you should choose us:

1. Customized Travel plan We offer travel specifically tailored to align with your company's policies, ensuring that every booking meets your standards and your employees' needs.
2. Our system is optimized to minimize cancellations, saving time and money by offering flexible booking options and clear communication channels.
3. Role-Based Travel Management: We allocate the right budgets to the right employees by assigning specific roles and responsibilities to your travel desk.
4. 24/7 Support: We provide round-the-clock customer support to address any travel-related issues, ensuring smooth experiences and quick resolution of problems.
5. Comprehensive Business Model: Our platform includes Privilege Management, a Back Office for markup and commissions, a user-friendly Website CMS, and integrated accounting features, all designed to streamline your company's travel management.
6. Integrated Login Management: Multiple levels of login access—from Super Admin to Employee—ensure secure and controlled access, tailored to different roles within your organization.
7. Automated Communication & Notifications: We offer automated SMS and e-mail notifications for every step of the booking process, keeping everyone informed and reducing the risk of miscommunication.
8. CRM & MIS Reporting: Our integrated CRM allows for personalized service, while MIS reports provide valuable insights into travel trends and expenses, helping you make informed decisions.
9. We exceed compliance regulatory requirements: All transactions are compliant ensuring that your company meets regulatory requirements seamlessly.





ABOUT US



Our experience in the software industry spans a broad range of leading-edge architectures. We design and successfully implemented large-scale, real-time systems that dramatically improve revenue. Working with IT leaders we define and execute new strategies for building enterprise level distributed critical applications.



CEO @HJLSTREETS

Matt has a software development background including 20 plus years heading up large corporate products and startup ventures. His accomplishments include, starting a professional services company, heading the creation of online brokering platforms, and working with business leaders and community support groups to create a communication and educational platform for seniors. His business acumen and technical abilities allow him to lead teams that deliver high quality products and produce high rates of return.

MATT MARGULIES



CEO @MEDIBLISSTRACTIONS

Working with IT leaders to define and execute new strategies for building enterprise level distributed critical applications. He has worked with various types of clients with US, Canada and UK that include software product development, manufacturing, IT consulting, and payrolls, medical, Financial/Crypto/Banking services, Commodity Exchange to name a few. Possesses a strong passion for shaping the future of technology and enjoy sharing knowledge and experience with others.

AKHILESH VARANASI



MISSION

Our goal is to revolutionize corporate travel by developing smart software solutions that enable businesses to effortlessly manage their travel requirements. We strive to deliver a seamless and personalized travel experience through an innovative platform that incorporates cutting-edge technology, real-time data analytics, and robust automation. By emphasizing user experience, transparency, and flexibility, we envision a future where businesses can streamline travel processes, cut costs, boost productivity, and ensure employee satisfaction and safety.

Our ambition is to become a global leader in business travel software, offering a comprehensive solution that addresses various travel needs, including booking, expense management, compliance, and reporting. We are dedicated to promoting sustainability in corporate travel by advocating for eco-friendly options and optimizing travel decisions using data-driven insights. Through ongoing innovation, we aim to develop a platform that adapts to the evolving demands of the business landscape, providing exceptional value to our clients and establishing new benchmarks in the travel sector.



Contact Us

We are here to assist with any inquiries you may have. Whether you need support, have questions about our services, or want to provide feedback, our dedicated team is ready to help.

Business Inquiries: For partnership opportunities or business-related questions, please contact us at :

biz@happyjourney.life & biz@goodplacestovisit.com.

Follow Us: Stay connected and follow us on social media for updates, travel tips, and special offers:

Facebook: [HappyJourney.Life](https://www.facebook.com/HappyJourney.Life)

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